

WHAT'S NEW

New GenFlex Wood Fiber Board Availability

July 8, 2009

To: GenFlex Authorized Distributors
GenFlex Licensed Contractors
GenFlex Territory Sales Managers

Subject: New GenFlex Wood Fiber Board Availability

The recent closure of our Wood Fiber Board supplier forced us to evaluate options, and we found two! This misfortune also afforded us the opportunity to take a step back, rethink the structure of the program, and streamline it to make the purchase of these products as seamless as possible for you. I am pleased to go over it with you here.

We have adopted new names for these products: Wood Fiber "E" and Wood Fiber "B", to indicate the product's shipping point, Jarratt, Virginia ("E"), or International Falls, Minnesota ("B"). Regardless of where the product comes from, though, the Item Numbers are the same as before, so you will not have to make any changes in your system. The accompanying updated Product Sheet and revised Domestic U.S. Freight Policy include all of the updated information. They are also available on www.GenFlex.com under the '**OUR PRODUCTS**' tab.

The other change we made is how you get your pricing. In the past, you had to secure a quote from Customer Service each and every time you wanted to quote or purchase the products. To eliminate this step for you, we are now including the pricing for 1/2" and 1" High Density Wood Fiber ("E" and "B") on the Territory Price Sheets you are accustomed to seeing. Your Territory Sales Manager or Territory Sales Representative will get these new sheets to you very soon. If you need a price before then, just contact your Customer Service Representative.

These are two significant advancements in our Wood Fiber Board Program. We are now able to offer you additional shipping options and, of course, predictive pricing. In today's world of companies getting smaller and options getting fewer, it's exciting to announce expanded options for you.

Thank you for your continued support of GenFlex.

Sincerely,



James E. Burkett
Product Development Manager

CC: Internal Distribution





Domestic U.S. Freight Policy

DELIVERY COMMITMENT: Delivery appointment times may be requested. We will do everything we can to work with our carriers to meet your requested time. However, factors such as weather, traffic congestion and job-site conditions limit us to a delivery window that begins with your requested time and allows us a two-hour grace period thereafter.

EPDM Products	Freight allowed on truckload shipments of 24,000 lbs. or more. Standard stock items may be combined to make truckload weight (standard stock items vary by distribution center - contact Customer Service for specific information.)
	Two deliveries for separate destinations, within a 100-mile radius, may be combined into one shipment. An additional \$100.00 stopover charge will apply for this service.
TPO Products	Freight allowed on truckload shipments of 24,000 lbs. or more. Standard stock items may be combined to make truckload weight (standard stock items vary by distribution center - contact Customer Service for specific information.)
	Two deliveries for separate destinations, within a 100-mile radius, may be combined into one shipment. An additional \$100.00 stopover charge will apply for this service.
	Special colors and/or gauges require a minimum shipping lead-time of two weeks and may be subject to additional freight charges. Contact Customer Service for specific information.
Polyiso Insulation	Freight allowed on truckload shipments of 24 bundles or more. All shipments of Polyiso are with Flatbed equipment only; no common carriers.
	Two deliveries for separate destinations, within a 100-mile radius, may be combined into one shipment. An additional \$100.00 stopover charge will apply for this service.
Wood Fiber Board	GenFlex Wood Fiber is shipped from Jarratt, VA and International Falls, MN.
	A stopover fee of \$100.00 will be charged for a second delivery destination located within 50 miles of the first delivery point.
	Freight allowed on shipments of full truckload quantities only. Deficit Freight will be charged for less than full truckload quantity shipments.
Dens Deck Products	A stopover fee of \$100.00 will be charged for a second delivery destination located within 50 miles of the first delivery point.
	Freight allowed on shipments of full truckload quantities only. Deficit Freight will be charged for less than full truckload quantity shipments.
Miscellaneous	A Fuel Surcharge of \$100.00 applies to the shipments of all GenFlex Roofing Systems materials. Fuel surcharges from Toll-Vendors (GP, ACH, etc.) will be invoiced at the actual amount.
	Customer pick-up allowances are available for truckload quantities.
	Special loading requirements (wood runners, barriers, etc.) are available for an extra charge.
	Unreasonable job-site delays that result in carrier detention charges shall be invoiced to the customer.
	Contact Customer Service for information concerning these miscellaneous items.
Claims / Returns	All claims shall be made in writing within 30 days after delivery of goods. Returns will not be accepted without written authorization from GenFlex Roofing Systems Customer Service.
	Return freight shall be prepaid at the buyer's expense.
	Returned materials must pass warehouse inspection and deemed saleable upon receipt prior to credit being issued. A 20% restocking fee will be deducted from this credit.

NOTE: Terms and conditions contained in this freight policy are subject to change at any time without prior notice.



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Customer Service Fax:
 (317) 853-4601 or (877) 777-2909

Effective July 6, 2009

Wood Fiber Roof Insulation

Wood Fiber "E" - Shipped From: Jarratt, VA

Thickness	Item Number	Size	Pieces Per Bundle	Bundles Per Truck	Square Feet Per Truckload
1/2"	W590046000	4' x 4'	95	44	66,880
1/2"	W590046001	4' x 8'	95	22	66,880
1"	W590046004	4' x 4'	48	44	33,792
1"	W590046005	4' x 8'	48	22	33,792

Wood Fiber "B" - Shipped From: International Falls, MN

Thickness	Item Number	Size	Pieces Per Bundle	Bundles Per Truck	Square Feet Per Truckload
1/2"	W590046000	4' x 4'	90	44	63,360
1/2"	W590046001	4' x 8'	90	22	63,360
1"	W590046004	4' x 4'	45	44	31,680
1"	W590046005	4' x 8'	45	22	31,680

Dens-Deck

Thickness	Item Number	Size	Pieces Per Bundle	Bundles Per Truck	Square Feet Per Truckload
1/4"	W590471148	4' x 8'	42	28 - 29	37,632 - 38,976
1/2"	W590471128	4' x 8'	30	24 - 25	23,040 - 24,000
5/8"	W590471588	4' x 8'	30	18 - 19	17,280 - 18,240

Dens-Deck Prime

Thickness	Item Number	Size	Pieces Per Bundle	Bundles Per Truck	Square Feet Per Truckload
1/4"	W590473144	4' x 4'	60	40	38,400
1/4"	W590473148	4' x 8'	42	28 - 29	37,632 - 38,976
1/2"	W590473124	4' x 4'	50	28	22,400
1/2"	W590473128	4' x 8'	30	24 - 25	23,040 - 24,000
5/8"	W590473584	4' x 4'	40	28	17,920
5/8"	W590473588	4' x 8'	30	18 - 19	17,280 - 18,240

Dens-Deck DuraGuard

Thickness	Item Number	Size	Pieces Per Bundle	Bundles Per Truck	Square Feet Per Truckload
1/4"	W590472144	4' x 4'	60	40	38,400
1/4"	W590472148	4' x 8'	42	28 - 29	37,632 - 38,976
1/2"	W590472124	4' x 4'	50	28	22,400
1/2"	W590472128	4' x 8'	30	24 - 25	23,040 - 24,000
5/8"	W590472584	4' x 4'	40	28	17,920
5/8"	W590472588	4' x 8'	30	18 - 19	17,280 - 18,240

Notes:

For specifics regarding freight and shipping, consult **GenFlex Domestic U.S. Freight Policy**.

GenFlex Wood Fiber is shipped from Jarratt, VA and International Falls, MN. Contact Customer Service for specific service areas.

Contact Customer Service or Wood Fiber and Dens Deck pricing.